

BUS 230 – Purchasing and Materials Management

Course Description

Examines integral aspects of purchasing and materials management including function, organization, quality and quantity considerations, pricing policies, supplier selection, and ethical and legal implications. Reviews purchasing procedures, value analysis, inventory control, warehousing and traffic, capital equipment, make-or-buy decision-making, automation, budgets, and institutional and governmental purchasing practices.

Instructional Materials

Leenders, M., Johnson, P.F., Flynn, A., & Fearon, H.E. (2011). *Purchasing and supply management* (14th ed.). NY: McGraw-Hill.

Course Learning Outcomes

1. Explain the functions, roles, and terminology of purchasing and supply management.
2. Recognize the alignment of purchasing and supply management with an organizations goals and strategies.
3. Describe the Purchasing and Supply Management process and technology.
4. Explain make or buy, insourcing, and outsourcing decisions.
5. Identify various methods of identifying supply need and specification.
6. Explain the dichotomy of profit leverage and expense effects of purchasing and supply management in an organization.
7. Discuss the roles of quality, quantity, inventory, and delivery in purchasing and supply management.
8. Discuss price and cost management in making supply decisions.
9. Describe supplier selection, evaluation, supply research opportunities, and future trends.
10. Explain the legal and ethics considerations in purchasing and supply management.
11. Describe global supply management.
12. Use technology and information resources to research issues in purchasing and supply management.
13. Write clearly and concisely about issues in purchasing and supply management using proper writing mechanics.